



Hiring Announcement

Job Title: Business Development Coordinator (On-site)

Job Location: Saint Augustine, FL

Salary: Commensurate with experience

Job Summary:

The Business Development Coordinator will assist in identifying energy industry trends and maintaining relationships with relevant external partners as well as leveraging the value of the company's business platform to source, negotiate, structure and execute strategic acquisitions and investments across all geographies and businesses. To excel in this role, you'll need to be a self-starter who is ready to perform on day one. You'll need to be adaptable and come in with ideas, suggestions and the attitude that you're willing to learn and figure it out. The position will be tasked with staying one step ahead, scanning the landscape to build a continuous stream of intelligence and appropriately connecting company strategic priorities to industry-level opportunities in power generation and transmission projects.

Required Skills/Abilities:

- Responsible for all activity related to mergers and acquisitions, strategic alliances and joint ventures, including identification, screening, evaluation, deal structuring and negotiation, due diligence, closing and integration of transactions
- Build complex financial models to support detailed valuation analysis
- Partner with other team members and external advisers, including investment banking firms in the preparation and execution of small- and large-scale transactions
- Prepare strategic rationale and financial valuation materials for discussion with senior leadership or outside investors, including: in-depth qualitative and quantitative analysis and assessment of industry competitors and benchmarking

Education and Experience:

- Bachelor's Degree required; MBA or Master's Degree in Finance or Economics MBA preferred
- Interest in power sector or other large infrastructure projects
- Minimum 1+ year of experience in investment banking, M&A, private equity or additional financial services capacity
- Transaction due diligence experience
- Motivation to work on transformative M&A deals
- Strong understanding of corporate finance and accounting
- Excellent command of PowerPoint and Excel
- Strong communication, planning and organizational skills
- Strong work ethic with a commitment to personal growth
- Excellent analytical skills, including an understanding of financial valuation fundamentals

Travel: As required, estimated to be approximately 25% of time

Type of Position: Full time exempt

Résumés and cover letters may be sent electronically to: careers@vitisenergy.com

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